# Cipherpoint Limited Appendix 4D Half-year report

# CIPHERPOINT

#### 1. Company details

Name of entity: Cipherpoint Limited ABN: 61 120 658 497

Reporting period: For the period ended 30 September 2021 For the period ended 30 September 2020

# 2. Results for announcement to the market

			\$
Revenues from continuing operations	up	100.0% to	1,632,890
Profit from ordinary activities after tax attributable to the owners of Cipherpoint Limited	up	128.2% to	314,697
Profit for the period attributable to the owners of Cipherpoint Limited	up	128.2% to	314,697
		30 Sep 2021 Cents	30 Sep 2020 Cents
Basic earnings per share Diluted earnings per share		0.14 0.14	(1.81) (1.81)

#### Dividends

There were no dividends paid, recommended or declared during the current financial period.

#### Comments

The profit for the Group after providing for income tax amounted to \$314,697 (30 September 2020: loss of \$1,117,070).

Refer to the 'Review of operations' section of the Directors' report accompanying this Appendix 4D for further commentary.

# 3. Net tangible assets

	Reporting period Cents	Previous period Cents
Net tangible assets per ordinary security	1.22	1.94

Net tangible assets per ordinary security has been calculated by excluding the net right-of-use assets and leases liabilities of (\$1,551).

# 4. Control gained over entities

Refer to note 15 for further details.

# 5. Loss of control over entities

Refer to note 6 for further details.

# Cipherpoint Limited Appendix 4D Half-year report

# [CIPHERPOINT]

#### 6. Dividends

#### Current period

There were no dividends paid, recommended or declared during the current financial period.

# Previous period

There were no dividends paid, recommended or declared during the previous financial period.

# 7. Audit qualification or review

Details of audit/review dispute or qualification (if any):

The financial statements were subject to a review by the auditors and the review report is attached as part of the Interim Report.

#### 8. Attachments

Details of attachments (if any):

The Interim Report of Cipherpoint Limited for the period ended 30 September 2021 is attached.

# 9. Signed

Signed \_\_\_\_\_

Date: 2 December 2021

Ted Pretty Chairman Sydney

[CIPHERPOINT]

# **Cipherpoint Limited**

ABN 61 120 658 497

**Interim Report - 30 September 2021** 

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# Cipherpoint Limited Directors' report 30 September 2021



The directors present their report, together with the financial statements, on the consolidated entity (referred to hereafter as the 'Group') consisting of Cipherpoint Limited (referred to hereafter as the 'Company' or 'parent entity') and the entities it controlled at the end of, or during, the period ended 30 September 2021.

#### **Directors**

The following persons were directors of the Company during the whole of the financial period and up to the date of this report, unless otherwise stated:

Edward (Ted) Pretty - Managing Director and Chairman

Steven Bliim - Non-Executive Director (appointed on 21 September 2021) (formerly Executive Director and COO) Graham Mirabito - Non-Executive Director

#### **Principal activities**

The principal activity of the Group is the provision of cyber security services development and data security technology to the enterprise and government sectors.

#### **Review of operations**

The profit for the Group after providing for income tax amounted to \$314,697 (30 September 2020: loss of \$1,117,070).

#### **Highlights**

The Company is beginning to gain momentum in identified target markets. Management continues to see growth opportunities in the market for managed security services and data security products.

The Company achieved the following in the first half:

- The completion of the acquisition of Brace168 Pty Limited;
- A capital raising of \$2.9m to drive growth; and
- The sale of the Company's cp.Protect and cp.Discover technology assets to ArchTIS Limited.

The Company continues to build a solid sales pipeline and is focused on hiring further sales, pre-sales and technical resources to enable growth.

The Company has seen an improvement in its revenue generating capability as a consequence of the Brace168 acquisition. With purchase orders including five new significant customers as well as growth in existing customers for penetration testing, network and application monitoring and code security reviews valued at \$103,000 received subsequent to year end. Additionally, a further two renewals under a master licence agreement with a major customer, valued at \$607,000, were received.

As the pandemic and economic environments improve across the world, the Board is confident of capitalising on the sales groundwork completed in the past year, to maximise the growth trajectory of the combined cyber security services business.

#### Significant changes in the state of affairs

On 1 April 2021, the Company completed the acquisition of 100% of the shares in Brace168 Pty Limited ('Brace168'). Brace168 is a managed security service provider, who monitor customer networks, applications and data to identify threats and respond to security incidents. They have a high mix of annuity revenue across large enterprise and small business customers, operating in the financial, property, social and consumer sectors in Australia. Since acquisition Brace168 has continued to grow its large sales pipeline and deliver strong service revenues and financial results.

In August 2021, the Company raised \$2.9m (before costs) to be applied to completion of the upgrade to its security operations centre, acceleration of recruitment activities, further investment into business development and the pursuit of potential acquisition opportunities.

In September 2021, the Company entered into an agreement to sell select assets and products from its software division to archTIS Limited for a purchase price of \$1.4m in cash and up to \$1m in shares. The Company retained a right to resell the products.

There were no other significant changes in the state of affairs of the Group during the financial period.



#### Matters subsequent to the end of the financial period

In October 2021, the Company announced the acquisition of Tasmanian based managed security services provider Virtual Information Technology Pty Limited ('VIT Cyber Security' or 'VITCS') for an initial consideration of \$750,000 in cash and 10.2 million shares with additional share-based consideration as part of an FY22 and FY23 earn out arrangement. The 10.2 million shares were issued on 25 November 2021 at \$0.039 per share, subject to a 6 month escrow period.

In November 2021, the Company announced it had secured new contracts with Vocus, Ingenia, Guide Dogs of NSW and Sandstone Technology.

The consequences of the Coronavirus (COVID-19) pandemic are continuing although most business activities appear to be slowly returning to a 'new' normal mode of operation.

No other matter or circumstance has arisen since 30 September 2021 that has significantly affected, or may significantly affect the Group's operations, the results of those operations, or the Group's state of affairs in future financial years.

#### **Auditor's independence declaration**

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out immediately after this directors' report.

This report is made in accordance with a resolution of directors, pursuant to section 306(3)(a) of the Corporations Act 2001.

On behalf of the directors

Ted Pretty Chairman

2 December 2021 Sydney





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	Note	Conso 30 Sep 2021	
	Note	\$ \$ \$ \$	\$ \$
Revenue from continuing operations Revenue - technology related products and services Other income - including COVID-19 stimulus grants Fair value gain on financial liability	4	1,632,890 100,000 40,633 1,773,523	49,911 
Expenses Software and hardware for resale Employee benefit expense Consultancy fees expense Depreciation and amortisation expense Legal and professional fees expense Marketing and promotion expense Travel and accommodation expense Office and administration expense	5 5	(671,231) (1,748,067) (212,089) (71,519) (311,113) (120,878) (28,679) (180,177)	(58,244) (79,398) (5,070) (73,326)
Other expenses Total expenses		(209,775) (3,553,538)	(155,849) (892,958)
Results from operating activities		(1,780,015)	(843,047)
Finance income calculated using the effective interest method Finance costs	5	1,574 (11,539)	422 (2,562)
Loss before income tax expense from continuing operations		(1,789,980)	(845,187)
Income tax expense			
Loss after income tax expense from continuing operations		(1,789,980)	(845,187)
Profit/(loss) after income tax expense from discontinued operations	6	2,104,677	(271,883)
Profit/(loss) after income tax expense for the period attributable to the owners of Cipherpoint Limited		314,697	(1,117,070)
Other comprehensive income			
Items that may be reclassified subsequently to profit or loss Foreign currency translation		(5,644)	(10,639)
Other comprehensive income for the period, net of tax		(5,644)	(10,639)
Total comprehensive income for the period attributable to the owners of Cipherpoint Limited		309,053	(1,127,709)
Total comprehensive income for the period is attributable to: Continuing operations Discontinued operations		(1,795,624) 2,104,677	(855,826) (271,883)
		309,053	(1,127,709)

# Cipherpoint Limited Consolidated statement of profit or loss and other comprehensive income For the period ended 30 September 2021



		Cents	Cents
Earnings per share for loss from continuing operations attributable to the owners of Cipherpoint Limited Basic earnings per share Diluted earnings per share	16	(0.78)	(1.37)
	16	(0.78)	(1.37)
Earnings per share for profit/(loss) from discontinued operations attributable to the owners of Cipherpoint Limited Basic earnings per share Diluted earnings per share	16	0.91	(0.44)
	16	0.91	(0.44)
Earnings per share for profit/(loss) attributable to the owners of Cipherpoint Limited			
Basic earnings per share Diluted earnings per share	16	0.14	(1.81)
	16	0.14	(1.81)

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	Note		lidated 31 Mar 2021
		\$	\$
Assets			
Current assets			
Cash and cash equivalents		3,462,723	3,971,549
Trade and other receivables	7	2,146,321	163,919
Prepayments		264,156	40,336
Total current assets		5,873,200	4,175,804
Non-current assets			
Property, plant and equipment		191,607	14,213
Right-of-use assets	8	257,890	-
Intangibles	9	4,319,357	-
Other non-current assets		171,723	79,601
Total non-current assets		4,940,577	93,814
Total assets		10,813,777	4,269,618
Liabilities			
Current liabilities			
Trade and other payables	10	803,990	231,697
Contract liabilities		107,852	186,537
Lease liabilities		48,281	· -
Income tax		1,011	-
Employee benefits		75,782	40,222
Deferred consideration	15	1,078,339	
Total current liabilities		2,115,255	458,456
Non-current liabilities			
Contract liabilities		-	67,438
Lease liabilities		211,160	-
Deferred tax		73,541	
Total non-current liabilities		284,701	67,438
Total liabilities		2,399,956	525,894
Net assets		8,413,821	3,743,724
Equity			
Issued capital	11	102,459,027	98,468,154
Reserves	12	3,908,874	3,557,850
Accumulated losses		(97,954,080)	
Total equity		8,413,821	3,743,724

# Cipherpoint Limited Consolidated statement of changes in equity For the period ended 30 September 2021



Consolidated	Share capital \$	Reserves \$	Accumulated losses	Total equity \$
Balance at 1 April 2020	93,120,766	3,311,334	(95,930,926)	501,174
Loss after income tax expense for the period Other comprehensive income for the period, net of tax	<u>-</u>	- (10,639)	(1,117,070)	(1,117,070) (10,639)
Total comprehensive income for the period	-	(10,639)	(1,117,070)	(1,127,709)
Transactions with owners in their capacity as owners: Contributions of equity, net of transaction costs Share based payments – share options Share based payments – employee loan shares Share based payments - performance rights Cancellation of warrants	2,369,587	- 18,367 84,217 1,571 (357,745)	- - - - 357,745	2,369,587 18,367 84,217 1,571
Balance at 30 September 2020	95,490,353	3,047,105	(96,690,251)	1,847,207
Consolidated	Share capital \$	Reserves \$	Accumulated losses	Total equity \$
Consolidated Balance at 1 April 2021	capital		losses	<b>Total equity</b> \$ 3,743,724
	capital \$	\$	losses \$	\$
Balance at 1 April 2021  Profit after income tax expense for the period	capital \$	\$ 3,557,850	losses \$ (98,282,280)	\$ 3,743,724 314,697
Balance at 1 April 2021  Profit after income tax expense for the period Other comprehensive income for the period, net of tax	capital \$	\$ 3,557,850 - (5,644)	losses \$ (98,282,280) 314,697	\$ 3,743,724 314,697 (5,644)



	Note	Conso 30 Sep 2021 \$	
Cash flows from operating activities Profit/(loss) before income tax expense for the period		314,697	(1,117,070)
Adjustments for: Depreciation and amortisation Share-based payments Foreign exchange differences Gain on sale of business	5 5 6	71,519 396,668 (5,644) (2,282,057) (1,504,817)	5,106 104,155 (9,488) ———————————————————————————————————
Change in operating assets and liabilities: Increase in trade and other receivables Increase in prepayments Increase in trade and other payables (Decrease)/increase in contract liabilities Increase in provision for income tax Increase/(decrease) in employee benefits payable		(887,710) (218,340) 421,401 (155,887) 1,011 15,352 (2,328,990)	, ,
Net finance costs		9,965	2,140
Net cash used in operating activities		(2,319,025)	(1,054,756)
Cash flows from investing activities Payment for purchase of business, net of cash acquired Payments for property, plant and equipment Payments for security deposits Refund of investments in term deposits Proceeds from disposal of business	15 6	(1,921,528) (183,280) (86,922) - 1,200,000	- - - 6,796 
Net cash (used in)/from investing activities		(991,730)	6,796
Cash flows from financing activities Proceeds from issue of shares Share issue transaction costs Repayment of lease liabilities	11	3,117,332 (265,206) (50,197)	2,395,807 (26,220)
Net cash from financing activities		2,801,929	2,369,587
Net (decrease)/increase in cash and cash equivalents Cash and cash equivalents at the beginning of the financial period		(508,826) 3,971,549	1,321,627 920,935
Cash and cash equivalents at the end of the financial period		3,462,723	2,242,562

Cipherpoint Limited Notes to the consolidated financial statements 30 September 2021



#### Note 1. General information

The financial statements cover Cipherpoint Limited (the 'Company' or 'parent entity') as a consolidated entity consisting of Cipherpoint Limited and the entities it controlled ('the Group') at the end of, or during, the period. The financial statements are presented in Australian dollars, which is Cipherpoint Limited's functional and presentation currency.

Cipherpoint Limited is a listed public company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business is:

Suite 2.01, 157 Walker Street North Sydney, NSW 2060

A description of the nature of the Group's operations and its principal activities are included in the directors' report, which is not part of the financial statements.

The financial statements were authorised for issue, in accordance with a resolution of directors, on 2 December 2021.

#### Note 2. Significant accounting policies

These general purpose financial statements for the interim half-year reporting period ended 30 September 2021 have been prepared in accordance with Australian Accounting Standard AASB 134 'Interim Financial Reporting' and the Corporations Act 2001, as appropriate for for-profit oriented entities. Compliance with AASB 134 ensures compliance with International Financial Reporting Standard IAS 34 'Interim Financial Reporting'.

These general purpose financial statements do not include all the notes of the type normally included in annual financial statements. Accordingly, these financial statements are to be read in conjunction with the annual report for the year ended 31 March 2021 and any public announcements made by the Company during the interim reporting period in accordance with the continuous disclosure requirements of the Corporations Act 2001.

The principal accounting policies adopted are consistent with those of the previous financial year and corresponding interim reporting period, except for the policies stated below.

#### Accounting policy for right-of-use assets

A right-of-use asset is recognised at the commencement date of a lease. The right-of-use asset is measured at cost, which comprises the initial amount of the lease liability, adjusted for, as applicable, any lease payments made at or before the commencement date net of any lease incentives received, any initial direct costs incurred, and, except where included in the cost of inventories, an estimate of costs expected to be incurred for dismantling and removing the underlying asset, and restoring the site or asset.

Right-of-use assets are depreciated on a straight-line basis over the unexpired period of the lease or the estimated useful life of the asset, whichever is the shorter. Where the Group expects to obtain ownership of the leased asset at the end of the lease term, the depreciation is over its estimated useful life. Right-of use assets are subject to impairment or adjusted for any remeasurement of lease liabilities.

The Group has elected not to recognise a right-of-use asset and corresponding lease liability for short-term leases with terms of 12 months or less and leases of low-value assets. Lease payments on these assets are expensed to profit or loss as incurred.

# Accounting policy for lease liabilities

A lease liability is recognised at the commencement date of a lease. The lease liability is initially recognised at the present value of the lease payments to be made over the term of the lease, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. Lease payments comprise of fixed payments less any lease incentives receivable, variable lease payments that depend on an index or a rate, amounts expected to be paid under residual value guarantees, exercise price of a purchase option when the exercise of the option is reasonably certain to occur, and any anticipated termination penalties.



#### Note 2. Significant accounting policies (continued)

Lease liabilities are measured at amortised cost using the effective interest method. The carrying amounts are remeasured if there is a change in the following: future lease payments arising from a change in an index or a rate used; residual guarantee; lease term; certainty of a purchase option and termination penalties. When a lease liability is remeasured, an adjustment is made to the corresponding right-of use asset, or to profit or loss if the carrying amount of the right-of-use asset is fully written down.

#### Accounting policy for goodwill

Goodwill arises on the acquisition of a business. Goodwill is not amortised. Instead, goodwill is tested annually for impairment, or more frequently if events or changes in circumstances indicate that it might be impaired, and is carried at cost less accumulated impairment losses. Impairment losses on goodwill are taken to profit or loss and are not subsequently reversed.

#### Accounting policy for patents and trademarks

Significant costs associated with patents and trademarks are deferred and amortised on a straight-line basis over the period of their expected benefit, being their finite life of 10 years.

## Accounting policy for business combinations

The acquisition method of accounting is used to account for business combinations regardless of whether equity instruments or other assets are acquired.

The consideration transferred is the sum of the acquisition-date fair values of the assets transferred, equity instruments issued or liabilities incurred by the acquirer to former owners of the acquiree and the amount of any non-controlling interest in the acquiree. For each business combination, the non-controlling interest in the acquiree is measured at either fair value or at the proportionate share of the acquiree's identifiable net assets. All acquisition costs are expensed as incurred to profit or loss.

On the acquisition of a business, the Group assesses the financial assets acquired and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic conditions, the Group's operating or accounting policies and other pertinent conditions in existence at the acquisition-date.

Where the business combination is achieved in stages, the Group remeasures its previously held equity interest in the acquiree at the acquisition-date fair value and the difference between the fair value and the previous carrying amount is recognised in profit or loss.

Contingent consideration to be transferred by the acquirer is recognised at the acquisition-date fair value. Subsequent changes in the fair value of the contingent consideration classified as an asset or liability is recognised in profit or loss. Contingent consideration classified as equity is not remeasured and its subsequent settlement is accounted for within equity.

The difference between the acquisition-date fair value of assets acquired, liabilities assumed and any non-controlling interest in the acquiree and the fair value of the consideration transferred and the fair value of any pre-existing investment in the acquiree is recognised as goodwill. If the consideration transferred and the pre-existing fair value is less than the fair value of the identifiable net assets acquired, being a bargain purchase to the acquirer, the difference is recognised as a gain directly in profit or loss by the acquirer on the acquisition-date, but only after a reassessment of the identification and measurement of the net assets acquired, the non-controlling interest in the acquiree, if any, the consideration transferred and the acquirer's previously held equity interest in the acquirer.

Business combinations are initially accounted for on a provisional basis. The acquirer retrospectively adjusts the provisional amounts recognised and also recognises additional assets or liabilities during the measurement period, based on new information obtained about the facts and circumstances that existed at the acquisition-date. The measurement period ends on either the earlier of (i) 12 months from the date of the acquisition or (ii) when the acquirer receives all the information possible to determine fair value.

#### New or amended Accounting Standards and Interpretations adopted

The Group has adopted all of the new or amended Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period.

Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.



## Note 3. Operating segments

# Identification of reportable operating segments

The Group operates in one segment, based on the internal reports that are reviewed and used by the Board of Directors (who are identified as the Chief Operating Decision Makers ('CODM')) in assessing performance and in determining the allocation of resources.

As a result, the operating segment information is as disclosed in the statements and notes to the financial statements throughout the report.

For information on revenue from products and services and geographical information, refer to note 4.

No seasonality in the business segment has been identified that would have a significant impact on the results of the Group.

#### Note 4. Revenue

		lidated 30 Sep 2020 \$
Revenue from contracts with customers from continuing operations: Revenue - technology related products and services	1,632,890	<u> </u>
Disaggregation of revenue The disaggregation of revenue from contracts with customers is as follows:		
		lidated 30 Sep 2020 \$
Major product lines Maintenance and Support Services	58,598 1,574,292	
	1,632,890	
Geographical regions Australia	1,632,890	
Timing of revenue recognition Goods transferred at a point in time Services transferred over time	134,269 1,498,621	
	1,632,890	

#### Other income

During the half-year the Company received payments from the Australian Government amounting to \$100,000 (2020: \$49,911) under the 'JobKeeper' scheme in response to the Covid-19 pandemic.



#### Note 5. Expenses

	Consolidated 30 Sep 2021 30 Sep 2020	
	30 Sep 2021 \$	30 Sep 2020 \$
Loss before income tax from continuing operations includes the following specific expenses:		
Depreciation Plant and equipment Office right-of-use assets	19,771 51,748	5,106
Total depreciation	71,519	5,106
Employee benefit expense Wages and salaries Non-executive director fees Other employee related expenses Payroll taxes Defined contribution superannuation expense Bonus - cash component Equity settled share-based payments	891,195 110,000 189,580 11,047 98,518 51,059 396,668	284,630 80,000 42,607 8,248 23,331 (27,006) 104,155
Total employee benefits	1,748,067	515,965
Finance costs Interest and finance charges paid/payable on borrowings Interest and finance charges paid/payable on lease liabilities	7,118 4,421	2,562 
Finance costs expensed	11,539	2,562

# **Note 6. Discontinued operations**

In September 2021, the Company entered into an agreement to sell select assets and products from its software division to archTIS Limited for a purchase price of \$1,400,000 in cash (\$1,200,000 at execution and \$200,000 as cash contingent on the novation of five contracts by 31 March 2022) and up to \$1,000,000 in archTIS (AR9) shares contingent on the achievement of revenue targets to 31 March 2022 (the intellectual property assets had a \$nil book value at 30 September 2021). The Company retained a right to resell the products.

# Cipherpoint Limited Notes to the consolidated financial statements 30 September 2021



# Note 6. Discontinued operations (continued)

Financial performance information

	Conso 30 Sep 2021 \$	
Revenue - technology related products and services	190,328	163,386
Software and hardware for resale Employee benefit expense Consultancy fees expense Recovery of receivables (note 7) Other expenses Total expenses	(6,859) (257,666) - 34,548 (137,731) (367,708)	(251,757) (78,365) - (105,147) (435,269)
Loss before income tax expense Income tax expense	(177,380)	(271,883)
Loss after income tax expense	(177,380)	(271,883)
Gain on disposal before income tax Income tax expense	2,282,057	
Gain on disposal after income tax expense	2,282,057	
Profit/(loss) after income tax expense from discontinued operations	2,104,677	(271,883)
Cash flow information		
	Conso 30 Sep 2021 \$	
Net cash used in operating activities Net cash from investing activities	(643,749) 1,200,000	(206,257)
Net increase/(decrease) in cash and cash equivalents from discontinued operations	556,251	(206,257)
Details of the disposal		
	Conso 30 Sep 2021 \$	
Cash consideration received Contingent consideration receivable (note 7) Liabilities disposed	1,200,000 900,000 182,057	- - -
Gain on disposal before income tax	2,282,057	
Gain on disposal after income tax	2,282,057	_



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#### Note 7. Current assets - trade and other receivables

	Consolidated	
	30 Sep 2021 \$	31 Mar 2021 \$
Trade receivables	747,851	148,057
Less: Allowance for expected credit losses (note 6)	747,851	(34,548) 113,509
Deferred consideration in escrow for Brace168 in Trust (note 15) Deferred consideration receivable (note 6)	450,022 900,000	-
Defended definitional value (note o)	1,350,022	
GST/ VAT receivables	48,448	50,410
	2,146,321	163,919
Note 8. Non-current assets - right-of-use assets		
		lidated
	30 Sep 2021 \$	31 Mar 2021 \$
Office right-of-use Less: Accumulated depreciation	309,638 (51,748)	-
	257,890	

The Group leases office space under an agreement of between 2 to 3 years with, options to extend. The lease have various escalation clauses. On renewal, the terms of the leases are renegotiated.

The Group leases office equipment under agreements of less than 1 year. These leases are either short-term or low-value, so have been expensed as incurred and not capitalised as right-of-use assets.

For other right-of-use related disclosures, refer to the following:

- note 5 for details of depreciation on right-of-use assets and interest on lease liabilities; and
- consolidated statement of cash flows for repayment of lease liabilities.

# Note 9. Non-current assets - intangibles

	Consolidated		
	30 Sep 2021 \$	31 Mar 2021 \$	
Goodwill - at cost	4,317,215		
Intellectual property - at cost Less: Accumulated amortisation Less: Impairment	- - -	3,300,713 (1,581,000) (1,719,713)	
Patents and trademarks - at cost	2,142		
	4,319,357		



# Note 9. Non-current assets - intangibles (continued)

# Reconciliations

Reconciliations of the written down values at the beginning and end of the current financial period are set out below:

	Goodwill	Patents and trademarks	Total	
Consolidated	\$	\$	\$	
Balance at 1 April 2021 Additions through business combinations (note 15)	4,317,21 <u>5</u>	2,142	4,319,357	
Balance at 30 September 2021	4,317,215	2,142	4,319,357	

# Note 10. Current liabilities - trade and other payables

	Conso	Consolidated		
	30 Sep 2021 \$	31 Mar 2021 \$		
Trade payables Other payables and accrued expenses	157,845 646,145	132,059 99,638		
	803,990	231,697		

# Note 11. Equity - issued capital

	Consolidated			
	30 Sep 2021 31 Mar 2021 30 Sep Shares Shares \$			
Ordinary shares - fully paid	334,383,642	193,268,606	102,459,027	98,468,154

# Movements in ordinary share capital

Details	Date	Shares	Issue price	\$
Balance Issue of shares on acquisition of Brace168 Pty Ltd	1 April 2021	193,268,606		98,468,154
(a)	1 April 2021	21,750,000	\$0.047	1,022,250
Issue of shares (b)	6 August 2021	26,300,001	\$0.027	710,100
Issue of shares (c)	10 August 2021	26,296,296	\$0.027	710,000
Conversion of convertible notes with Peak (d)	30 September 2021	27,962,965	\$0.027	750,000
Conversion of convertible notes with Variathus (e) Brace168 Acquisition contingent consideration-	30 September 2021	27,962,964	\$0.027	750,000
transfer from performance rights (f) Brace168 Acquisition contingent consideration-earn	30 September 2021	4,480,500	\$0.000	116,497
out (g)	30 September 2021	6,362,310	\$0.000	197,232
Less: share issue costs	·		\$0.000	(265,206)
Balance	30 September 2021	334,383,642		102,459,027



# Note 11. Equity - issued capital (continued)

During the period ended 30 September 2021, the Group completed the following transactions in respect of the issue of ordinary shares:

- (a) The Group issued 21,750,000 ordinary shares in the Company totalling \$1,022,250 to the vendors of Brace168 in connection with its acquisition by the Company.
- (b) The Group issued 26,300,001 ordinary shares in the Company totalling \$710,100 to participants in a placement.
- (c) The Group issued 26,296,296 ordinary shares in the Company totalling \$710,000 to participants in a placement.
- (d) The Group issued 27,962,965 ordinary shares in the Company totalling \$750,000 to the clients of Peak Asset Management Pty Ltd upon conversion of convertible notes.
- (e) The Group issued 27,962,964 ordinary shares in the Company totalling \$750,000 to the clients of Variathus Capital Pty Ltd upon conversion of convertible notes.
- (f) Performance rights were exercised during the year and a transfer adjustment was recognised between reserves and share capital following the issue of 4,480,500 shares to employees of the Company.
- (g) The consideration for the acquisition of Brace168 Pty Ltd includes the contingent consideration arrangements to issue a variable number of shares dependent on the achievement of revenue targets (90% of achievement will triggering the conversion). The first tranche of the earnout arrangement was met and 6,362,310 shares were issued to the vendors of Brace168 in connection with its acquisition by the Company.

#### Ordinary shares

Ordinary shares entitle the holder to participate in any dividends and any proceeds attributable to shareholders should the Company be wound up, in proportions that consider both the number of shares held and the extent to which those shares are paid up. The fully paid ordinary shares have no par value and the Company does not have a limited amount of authorised capital.

On a show of hands every member present at a meeting in person or by proxy shall have one vote and upon a poll each share shall have one vote.

#### Note 12. Equity - reserves

	Consolidated		
	30 Sep 2021 31 Mar 20 \$	ır 2021 \$	
Foreign currency reserve	(481,037) (475,3	393)	
Share-based payments reserve	4,389,911 4,033,2	<u>243</u>	
	3,908,8743,557,8	350	

#### Foreign currency reserve

The reserve is used to recognise exchange differences arising from the translation of the financial statements of foreign operations to Australian dollars.

#### Share-based payments reserve

The reserve is used to recognise the value of equity benefits provided to employees and directors as part of their remuneration, and other parties as part of their compensation for services.



#### Note 12. Equity - reserves (continued)

#### Movements in reserves

Movements in each class of reserve during the current financial period are set out below:

Consolidated	Foreign currency \$	Share-based payments \$	Total \$
Balance at 1 April 2021	(475,393)	4,033,243	3,557,850
Foreign currency translation	(5,644)	-	(5,644)
Share-based payments - share options	· -	90,000	90,000
Share-based payments - employee loan shares	-	101,513	101,513
Share-based payments - performance rights	-	324,625	324,625
Share-based payments - performance rights - conversion	-	(130,000)	(130,000)
Share options lapsed		(29,470)	(29,470)
Balance at 30 September 2021	(481,037)	4,389,911	3,908,874

#### Note 13. Contingent liabilities

The Group had no contingent liabilities as at 30 September 2021 and 31 March 2021.

#### Note 14. Related party transactions

#### Parent entity

Cipherpoint Limited is the parent entity.

# Transactions with related parties

The following transactions occurred with related parties:

	Conso 30 Sep 2021 \$	
Sale of goods and services: Sale of goods to other related party	10,175	-
Payment for goods and services: Purchase of goods from other related party	44,440	-

#### Receivable from and payable to related parties

There were no trade receivables from or trade payables to related parties at the current and previous reporting date.

# Loans to/from related parties

There were no loans to or from related parties at the current and previous reporting date.

#### Terms and conditions

All transactions were made on normal commercial terms and conditions and at market rates.

# Note 15. Business combinations

#### Acquisition of Brace168 Pty Ltd

On 1 April 2021, the Company completed the acquisition of 100% of the shares in Brace168. Brace168 is a managed security service provider, who monitor customer networks, applications and data to identify threats and respond to security incidents. They have a high mix of annuity revenue across large enterprise and small business customers, operating in the financial, property, social and consumer sectors in Australia. Total consideration includes up-front and deferred cash and share based consideration. The total consideration of \$4,406,564 is comprised of the following:



#### Note 15. Business combinations (continued)

- Deferred consideration of \$1,000,000 due 1 April 2022, of which \$450,022 (note 7) is on deposit in escrow; and
- Contingent consideration of two parcels of 7.1m shares, which are contingent on the achievement of revenue performance targets as adjusted at the AGM on 24 September 2021.

Cipherpoint and the managed services business of Brace168 will operate as separate divisions, with common central support functions. Through the reporting period, management of the Company and Brace168 have been working well together on business planning, marketing strategy and integrated support functions. Since acquisition, Brace168 has continued to grow its sales pipeline and deliver strong service revenues and financial results.

The acquired business contributed revenues of \$1,632,890 and adjusted loss (exclusive of share based payment expense) of \$208,085 to the Group for the six months to 30 September 2021.

Details of the acquisition are as follows:

	Fair value \$
Cash and cash equivalents	146,582
Trade receivables	194,692
Prepayments  Plant and aguinment	10,680 13,885
Plant and equipment Patents and trademarks	2,142
Trade payables	(47,140)
Other payables	(127,979)
Contract liabilities	(9,764)
Deferred tax liability	(73,541)
Employee benefits	(20,208)
Net assets acquired	89,349
Goodwill	4,317,215
Acquisition-date fair value of the total consideration transferred	4,406,564
Representing:	
Cash paid or payable to vendor	3,002,689
Share-based consideration issued to vendor	1,022,250
Contingent consideration	381,625
	4,406,564
	, ,
Cash used to acquire business, net of cash acquired:	
Acquisition-date fair value of the total consideration transferred	4,406,564
Less: cash and cash equivalents	(146,582)
Less: shares issued by Company as part of consideration	(1,022,250)
Less: deferred consideration payable Less: contingent consideration	(1,078,339) (237,865)
2000. Containg on a control of the c	(201,000)
Net cash used	1,921,528

Goodwill recognised is attributable to the existing customer base acquired and revenue attributed to it; to the expertise of the two founders, and their team; and to the quality of the Brace168 brand and its reputation in this specific market. Total acquisition costs (including legal and broker fees) paid and expensed to profit and loss was \$168,507. The acquisition accounting was provisional as at 30 September 2021.

# Details of shares issued

The issue price of shares was \$0.047 per share.



# Note 15. Business combinations (continued)

#### Details of contingent consideration

The Group agreed to issue key Brace168 management two parcels of 7.1m shares to the value of up to A\$381,625 based on achievement of two deferred milestone events. The revenue targets for these events were updated at the recent AGM on 24 September 2021. As a result of the AGM and revenue achieved, the first parcel of 7.1m shares was reduced to 6,362,310 shares, originally valued at \$228,975, was issued on 30 September 2021. The second parcel of up to 7.1m shares, with an estimated value of \$143,760, is expected to be issued on 31 March 2022.

# Note 16. Earnings per share

	Conso 30 Sep 2021	
	\$	\$
Earnings per share for loss from continuing operations Loss after income tax attributable to the owners of Cipherpoint Limited	(1,789,980)	(845,187)
	Number	Number
Weighted average number of ordinary shares used in calculating basic earnings per share	230,903,722	61,686,661
Weighted average number of ordinary shares used in calculating diluted earnings per share	230,903,722	61,686,661
	Cents	Cents
Basic earnings per share Diluted earnings per share	(0.78) (0.78)	(1.37) (1.37)
	Conso 30 Sep 2021 \$	
Earnings per share for profit/(loss) from discontinued operations Profit/(loss) after income tax attributable to the owners of Cipherpoint Limited	2,104,677	(271,883)
	Number	Number
Weighted average number of ordinary shares used in calculating basic earnings per share	230,903,722	61,686,661
Weighted average number of ordinary shares used in calculating diluted earnings per share	230,903,722	61,686,661
	Cents	Cents
Basic earnings per share Diluted earnings per share	0.91 0.91	(0.44) (0.44)
		lidated 30 Sep 2020 \$
Earnings per share for profit/(loss) Profit/(loss) after income tax attributable to the owners of Cipherpoint Limited	314,697	(1,117,070)



#### Note 16. Earnings per share (continued)

	Number	Number
Weighted average number of ordinary shares used in calculating basic earnings per share	230,903,722	61,686,661
Weighted average number of ordinary shares used in calculating diluted earnings per share	230,903,722	61,686,661
	Cents	Cents
Basic earnings per share Diluted earnings per share	0.14 0.14	(1.81) (1.81)

The 48,192,692 (2020: 18,939,963) options, employees loan shares and performance rights could potentially dilute basic earnings per share in the future, but were not included in the calculation of diluted earnings per share because they are antidilutive for the periods presented.

#### Note 17. Share-based payments

# Share option programme

The Group has a share option programme that entitles non-Australian based directors, employees and contractors to purchase shares in the Company. In accordance with this programme, holders of vested options are entitled to purchase shares in the Company at a price per share as detailed below.

Set out below are summaries of options granted under the plan:

# **Employee Share Option Plan**

30 Sep 2021

Grant date	Expiry date	Exercise price	Balance at the start of the period	Granted	Exercised	Lapsed	Balance at the end of the period
21/07/2016	20/07/2021	\$3.900	7,500	-	-	(7,500)	-
04/05/2017	03/05/2022	\$4.000	40,000	-	-		40,000
22/06/2017	21/06/2022	\$1.000	14,000	-	-	_	14,000
17/08/2017	16/08/2022	\$0.900	50,000	-	-	_	50,000
24/11/2017	23/11/2022	\$0.900	278,480	-	-	_	278,480
07/09/2018	06/09/2023	\$0.560	580,600	_	_	_	580,600
28/10/2020	28/10/2025	\$0.048	4,500,000	-	-	(500,000)	4,000,000
			5,470,580	_		(507,500)	4,963,080
Weighted aver	rage exercise pri	ce	\$0.619	\$0.000	\$0.000	\$0.050	\$0.047

The weighted average remaining contractual life of options outstanding at the end of the financial period was 4 years.



# Note 17. Share-based payments (continued)

# **Employee Loan Share Plan**

30 Sep 2021

		Exercise	Balance at the start of			Expired/ forfeited/	Balance at the end of
Grant date	Expiry date	price	the period	Granted	Exercised	other	the period
Orani date	Expiry date	price	the period	Oranted	LACICISCU	Otrici	trie period
02/12/2013	01/12/2023	\$2.940	376,345	-	-	-	376,345
20/08/2014	19/08/2024	\$4.000	22,193	-	-	-	22,193
11/03/2015	10/03/2025	\$5.700	46,667	-	-	-	46,667
12/03/2015	11/03/2025	\$5.700	6,847	-	-	-	6,847
08/12/2015	07/12/2025	\$6.600	6,609	-	-	-	6,609
27/01/2017	26/01/2027	\$2.400	8,750	-	-	-	8,750
04/05/2017	03/05/2027	\$0.580	200,000	-	-	-	200,000
04/05/2017	03/05/2027	\$0.540	300,000	-	-	-	300,000
23/06/2017	22/06/2027	\$4.000	225,941	-	-	-	225,941
24/11/2017	23/11/2027	\$1.100	1,384,905	-	-	-	1,384,905
06/03/2017	05/03/2027	\$1.000	111,953	-	-	-	111,953
07/09/2018	06/09/2028	\$0.560	1,403,177	-	-	-	1,403,177
19/10/2018	18/10/2028	\$0.560	383,925	-	-	-	383,925
01/11/2019	31/10/2019	\$0.300	133,300	-	-	-	133,300
28/10/2020	28/10/2025	\$0.048	2,250,000	-	-	-	2,250,000
22/07/2021	21/07/2026	\$0.031	<u> </u>	9,869,000	<u> </u>	<u>-</u>	9,869,000
		-	6,860,612	9,869,000	<u> </u>		16,729,612
Weighted ave	rage exercise pri	ce	\$0.806	\$0.031	\$0.000	\$0.000	\$0.349

The weighted average remaining contractual life of Employee Loan Shares outstanding at the end of the financial period was 5 years.

For the ELSP granted during the current financial period, the valuation model inputs used to determine the fair value at the grant date, are as follows:

Grant date	Expiry date	Share price at grant date	Exercise price	Expected volatility	Dividend yield	Risk-free interest rate	Fair value at grant date
22/07/2021	06/09/2028	\$0.036	\$0.031	120.40%	-	0.58%	\$0.033

# **Consultant options**

The Company issued options to brokers for their assistance in the placements.

Grant date	Expiry date	Exercise price	Balance at the start of the period	Granted	Exercised	Lapsed	Balance at the end of the period
15/02/2021 30/09/2021	15/02/2022 15/02/2023	\$0.08 \$0.08	4,000,000	30.000.000	-	-	4,000,000 30,000,000
		******	4,000,000	30,000,000		-	34,000,000



# Note 17. Share-based payments (continued)

# **Performance rights**

30 Sep 2021 Tranche	Grant date	Expiry date	Exercise price	Balance at the start of the period	Granted	Exercised	Expired/ forfeited/ other	Balance at the end of the period
Class A Class B Class C Class D	11/09/2020 11/09/2020 11/09/2020	07/09/2025 07/09/2025 07/09/2025	\$0.060 \$0.080 \$0.100	3,125,000 1,562,500 1,562,500	- - -	- - -	:	3,125,000 1,562,500 1,562,500
(Type A) Class E (Type B,	21/05/2021	20/05/2026	\$0.000	-	5,750,000	-	-	5,750,000
tranche 1) Class F (Type B	21/05/2021	20/05/2026	\$0.000	-	5,000,000	-	-	5,000,000
tranche 2)	21/05/2021	20/05/2026	\$0.000		5,000,000			5,000,000
				6,250,000	15,750,000			22,000,000
Weighted average exercise price				\$0.067	\$0.000	\$0.000	\$0.000	\$0.085

The weighted average remaining contractual life of Performance Rights outstanding at the end of the financial period was 5 years.

For the performance rights granted during the current financial period, the valuation model inputs used to determine the fair value at the grant date, are as follows:

Grant date	Expiry date	Share price at grant date	Exercise price	Expected volatility	Dividend yield	Risk-free interest rate	Fair value at grant date
21/05/2021	21/05/2026	\$0.026	\$0.000	75.00%	-	0.68%	\$0.017
21/05/2021	21/05/2026	\$0.026	\$0.000	75.00%	-	0.68%	\$0.017
21/05/2021	21/05/2026	\$0.026	\$0.000	75.00%	-	0.68%	\$0.026

# Share-based payment expense recognised in profit or loss

	Conso 30 Sep 2021	lidated 30 Sep 2020
Options (lapsed)/vested Employee loan share plan shares granted Performance rights granted	(29,470) 101,513 324,625	18,367 84,217 1,571
Total recognised as employee benefits expense	396,668	104,155

Cipherpoint Limited Notes to the consolidated financial statements 30 September 2021



## Note 18. Events after the reporting period

In October 2021, the Company announced the acquisition of Tasmanian based managed security services provider Virtual Information Technology Pty Limited ('VIT Cyber Security' or 'VITCS') for an initial consideration of \$750,000 in cash and 10.2 million shares with additional share-based consideration as part of an FY22 and FY23 earn out arrangement. The 10.2 million shares were issued on 25 November 2021 at \$0.039 per share, subject to a 6 month escrow period.

In November 2021, the Company announced it had secured new contracts with Vocus, Ingenia, Guide Dogs of NSW and Sandstone Technology.

The consequences of the Coronavirus (COVID-19) pandemic are continuing although most business activities appear to be slowly returning to a 'new' normal mode of operation.

No other matter or circumstance has arisen since 30 September 2021 that has significantly affected, or may significantly affect the Group's operations, the results of those operations, or the Group's state of affairs in future financial years.

# Cipherpoint Limited Directors' declaration 30 September 2021



# In the directors' opinion:

- the attached financial statements and notes comply with the Corporations Act 2001, Australian Accounting Standard AASB 134 'Interim Financial Reporting', the Corporations Regulations 2001 and other mandatory professional reporting requirements;
- the attached financial statements and notes give a true and fair view of the Group's financial position as at 30 September 2021 and of its performance for the financial period ended on that date; and
- there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of directors made pursuant to section 303(5)(a) of the Corporations Act 2001.

On behalf of the directors

Ted Pretty Chairman

2 December 2021 Sydney



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