

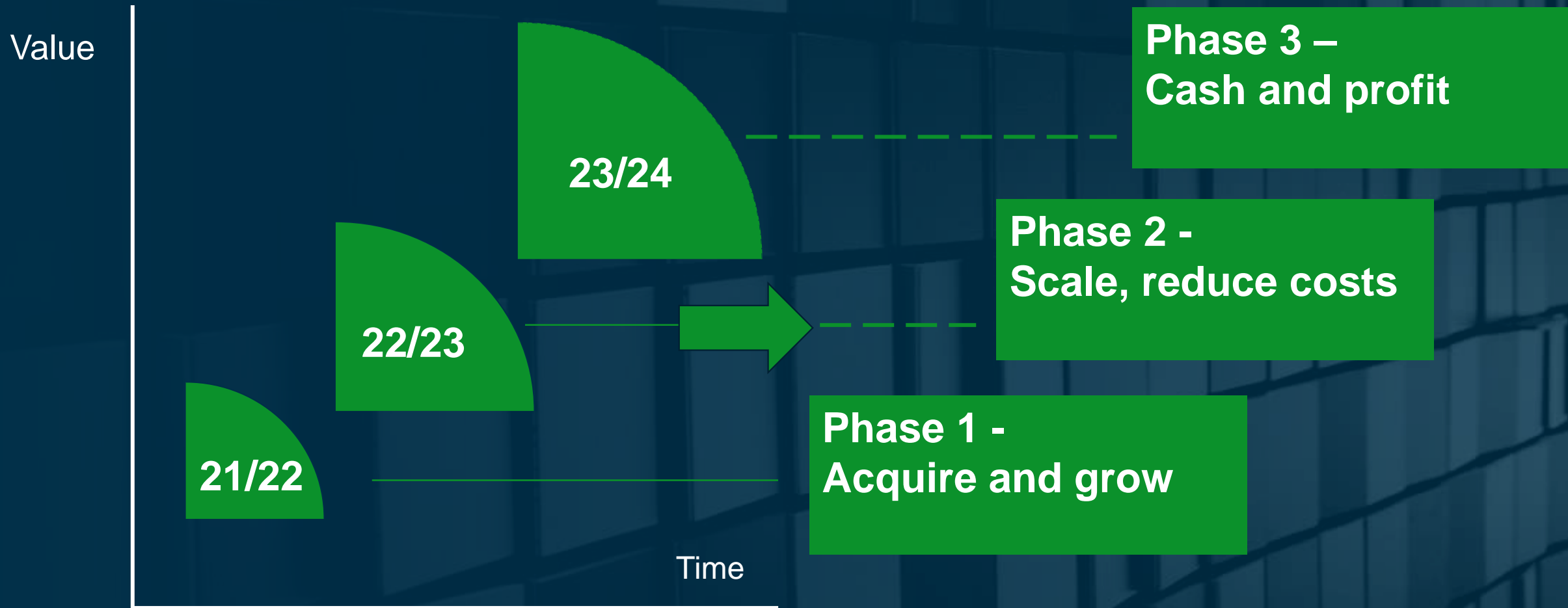
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# [ CIPHERPOINT ]

**Shareholder Q3 Update**  
1 February 2022

# 3 Phase Strategy

## Building Scale and Managing Costs



# Cipherpoint – ‘the future of cyber’

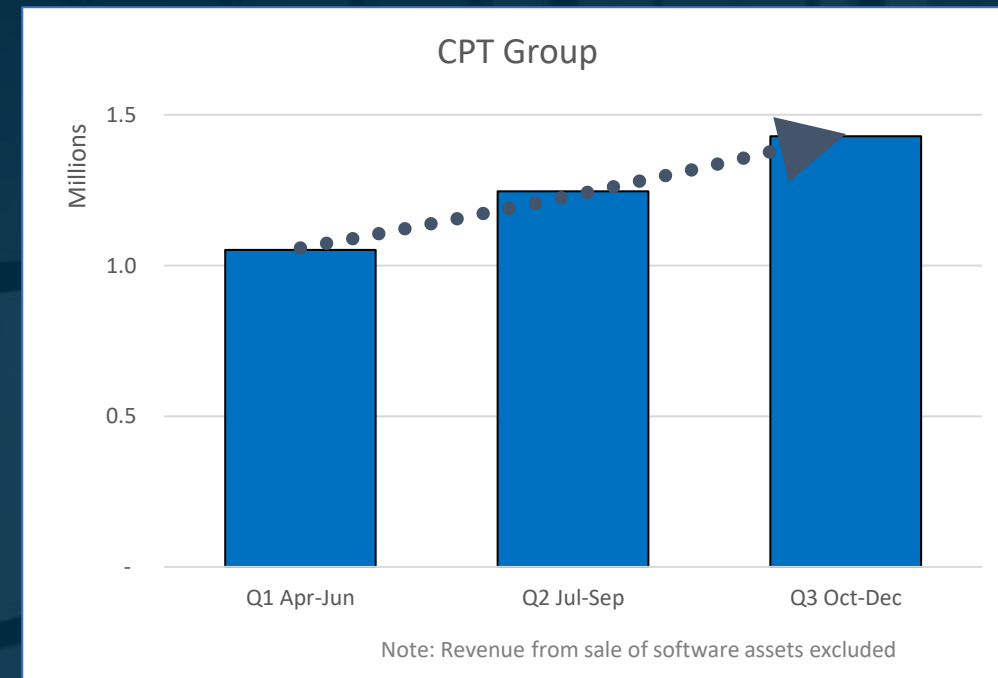
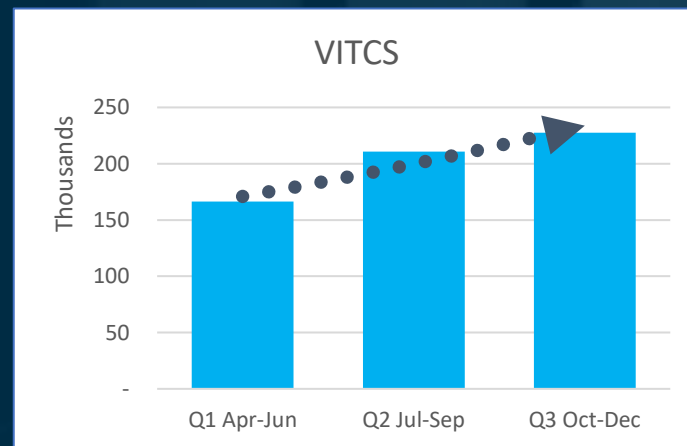
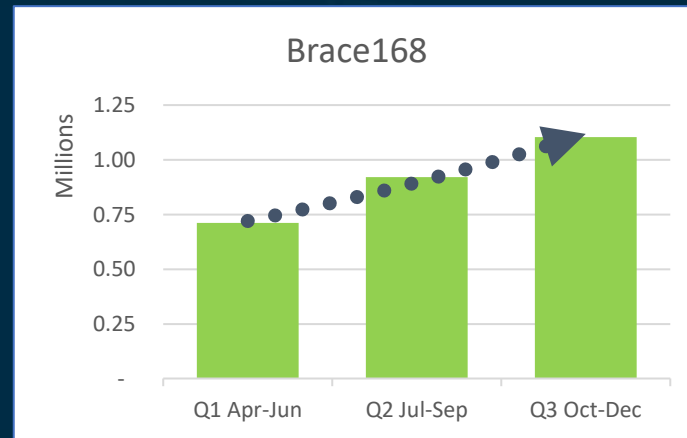
## Our simple focus:

- ❑ Managed services
- ❑ Recurring revenues
- ❑ Grow and acquire

ASX: CPT	
Market Cap	~\$11.0M
Q3 Receipts	\$1.44 (Dec 4C)
Q3 Revenue	\$1.42 (Dec 4C)
Q3 Cash (30/9)	\$2.6m (Dec 4C)
Revenue multiple	<2x (trailing) revenues
Listed Peers*	Av 8.4x revenues*
<small>*(AR9) 12.0x; (TNT) 3.0x (SOV) 14x; (FCT) 8x; (WHK) 5x</small>	<small>*ASX Website for FY21, H1 FY22 not yet available</small>

# A Strong Q3 FY22

## Record revenues and receipts



# Why invest in Cipherpoint (ASX:CPT)?

Our fundamentals support investment



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# Cyber security is a high growth market

The macro trends are with us

## Cyber security spend 2017-2024

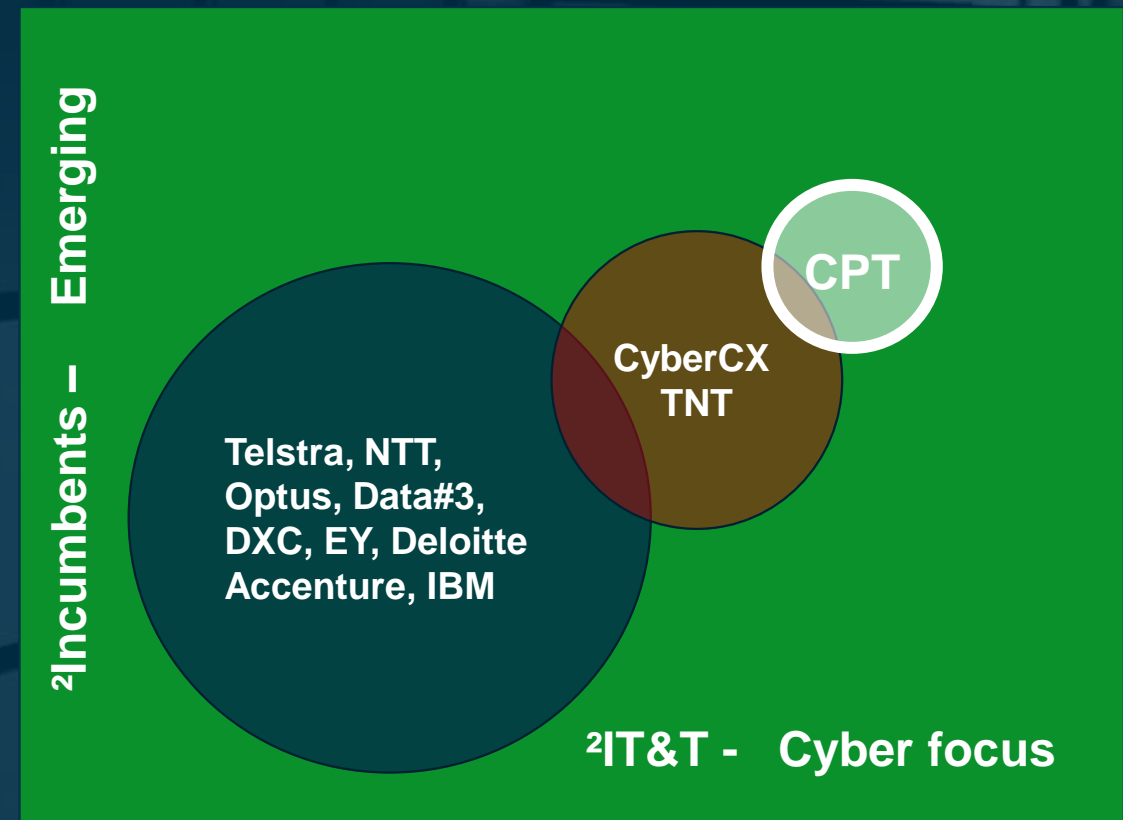
8-9% CAGR<sup>1</sup>

## Cyber security mega trends

- Automation
- Operational Resilience
- Cost efficiency
- ESG and reporting

1. AustCyber, Sector Competitiveness Plan 2021 (<https://www.austcyber.com/resources/sector-competitiveness-plan/chapter1>)

## Australian Landscape



2. CPT prepared visual