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# [ CIPHERPOINT ]

**Shareholder Webinar**

11am Tuesday 7 December 2021

# Cipherpoint – ‘the future of cyber’

Our simple focus:

- Managed services
- Recurring revenues
- Growth

<b>ASX: CPT</b>	
Market Cap	~\$11.0M
Q2 Revenue	~\$1m (Sept 4C)
Q2 Cash (30/9)	\$3.9m (Sept 4C)
Revenue multiple	<3x revenues (post VITCS)
Listed Peers Av 13.4x revenues	(AR9) 17.5x; (TNT) 3.5x (SOV) 25x; (FCT) 7x; (WHK) 14x
Placement capacity	~15% plus 10% available

# Cyber security is a high growth market

## Cyber security spend 2017-2024

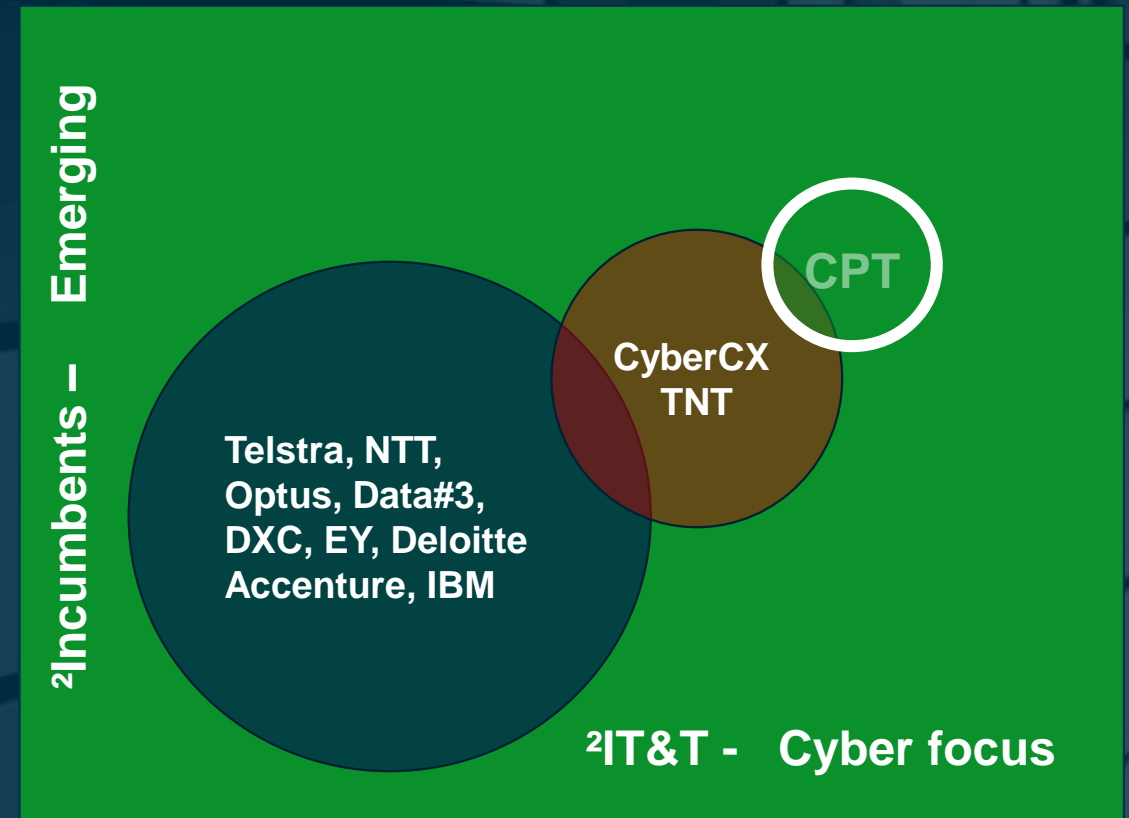
8-9% CAGR<sup>1</sup>

## Cyber security mega trends

- Automation
- Operational Resilience
- Cost efficiency
- ESG and reporting

1. AustCyber, Sector Competitiveness Plan 2021 (<https://www.austcyber.com/resources/sector-competitiveness-plan/chapter1>)

## Australian Landscape



2. CPT prepared visual

# Cipherpoint – The year ahead

Growth platform in place – winning and retaining business

**FY22**

**Brace168  
acquired**

**VITCS acquired**

**Upgraded SOC**



**Record Q2 and  
strong pipeline**

**New enterprise  
client wins**



**vocus**

**Ingenia**

**exciteIT**  
BRINGING EXTRAORDINARY EXPERIENCES TO PEOPLE

**WentWest**

**\$10bn  
property  
company**

**State  
HEALTH  
SERVICE**

**Major  
Trading  
Bank**

**\$1bn  
online  
retailer**

**sandstone  
TECHNOLOGY**

**LEADING  
Security  
PROVIDER**

**ASI**  
SOLUTIONS

# Why invest in Cipherpoint (ASX:CPT)?

'...the future of cyber'



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